## BALANCE SHEET

Quarter 4/ 2009
As at Dec. 31st, 2009
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0}+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 334.359.995.544 | 267.857.352.421 |
| I. Cash and cash equivalents | 110 |  | 72.566.921.683 | 8.621.485.974 |
| 1. Cash | 111 | V. 01 | 22.375.255.016 | 8.621.485.974 |
| 2. Cash equivalents | 112 |  | 50.191.666.667 |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 86.061.765.397 | 67.356.081.784 |
| 1. Trade accounts receivables | 131 |  | 48.336 .681 .272 | 48.591.088.798 |
| 2. Advances to suppliers | 132 |  | 38.200.395.348 | 20.202.881.366 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 801.110.777 | 537.058 .720 |
| 6. Provision for short-term bad receivables | 139 |  | (1.276.422.000) | (1.974.947.100) |
| IV. Inventories | 140 |  | 162.338.596.403 | 188.306.654.737 |
| 1. Inventories | 141 | V. 04 | 162.338.596.403 | 188.306.654.737 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 13.392.712.061 | 3.573.129.926 |
| 1. Short-term prepaid expenses | 151 |  | 631.133.101 | 654.786.408 |
| 2. VAT deductible | 152 |  | 5.262.823.418 | 982.279.595 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  | 36.390 .988 |
| 4. Other short-term assets | 158 |  | 7.498.755.542 | 1.899.672.935 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 154.655.959.649 | 87.560.190.549 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 126.013.914.413 | 51.215.941.258 |
| 1. Tangible fixed assets | 221 | V. 08 | 36.226.766.018 | 25.083.160.134 |
| - Historical cost | 222 |  | 125.024.248.174 | 99.854.473.491 |
| - Accumulated depreciation | 223 |  | (88.797.482.156) | (74.771.313.357) |
| 2. Finance leases fixed assets | 224 | V. 09 | 151.238.695 | 495.293.431 |
| - Historical cost | 225 |  | 1.032.165.013 | 1.032.165.013 |
| - Accumulated depreciation | 226 |  | (880.926.318) | (536.871.582) |
| 3. Intangible fixed assets | 227 | V. 10 | 5.790.942.000 | 8.470.941.996 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| - Historical cost | 228 |  | 5.790 .942 .000 | 9.140 .942 .000 |
| - Accumulated depreciation | 229 |  |  | $(670.000 .004)$ |
| 4. Construction in progress expenses | 230 | V.11 | 83.844 .967 .700 | 17.166 .545 .697 |
| III. Property investment | $\mathbf{2 4 0}$ | V.12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{2 6 . 2 8 0 . 7 9 3 . 6 2 5}$ | $\mathbf{3 5 . 2 8 0 . 7 9 3 . 6 2 5}$ |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  | 26.280 .793 .625 | 35.280 .793 .625 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | $\mathbf{2 6 0}$ |  | $\mathbf{2 . 3 6 1 . 2 5 1 . 6 1 1}$ | $\mathbf{1 . 0 6 3 . 4 5 5 . 6 6 6}$ |
| 1. Long-term prepaid expenses | 261 | V.14 | 2.361 .251 .611 | 1.063 .455 .666 |
| 2. Deferred income tax assets | 262 | V.21 |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270= $\mathbf{1 0 0 + 2 0 0})$ | $\mathbf{2 7 0}$ |  | $\mathbf{4 8 9 . 0 1 5 . 9 5 5 . 1 9 3}$ | $\mathbf{3 5 5 . 4 1 7 . 5 4 2 . 9 7 0}$ |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+330$ ) | 300 |  | 363.282.698.163 | 240.799.470.512 |
| I. Short-term liabilities | 310 |  | 313.786.617.560 | 226.882.351.299 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 132.732.774.582 | 75.910 .811 .683 |
| 2. Trade accounts payable | 312 |  | 24.905.213.058 | 21.268.149.319 |
| 3. Advances from customers | 313 |  | 127.880.414.166 | 103.091.076.249 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 4.531.193.438 | 7.573.495.173 |
| 5. Payable to employees | 315 |  | 13.573.287.950 | 13.469.535.996 |
| 6. Payable expenses | 316 | V. 17 |  |  |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 10.163.734.366 | 5.569.282.879 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 49.496.080.603 | 13.917.119.213 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 48.694.696.840 | 13.130.064.088 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 801.383 .763 | 787.055.125 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 125.733.257.030 | 114.618.072.458 |
| I. Capital sources and funds | 410 | V. 22 | 124.956.051.878 | 113.993.201.853 |
| 1. Paid-in capital | 411 |  | 90.000.000.000 | 90.000.000.000 |
| 2. Capital surplus | 412 |  | 5.000.000.000 | 5.000.000.000 |
| 3. Other capital of owner | 413 |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 4. Treasury stock | 414 |  | (2.023.313.414) | (2.023.313.414) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 1.556 .026 |  |
| 7. Investment and development fund | 417 |  | 13.036.477.304 | 4.162.017.701 |
| 8. Financial reserve fund | 418 |  | 782.785.998 | 312.639.049 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 18.158.545.964 | 16.541.858.517 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 777.205.152 | 624.870.605 |
| 1. Bonus and welfare fund | 431 |  | 777.205.152 | 624.870 .605 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 489.015.955.193 | 355.417.542.970 |

## INCOME STATEMENT

Quarter 4/ 2009

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 97.367.873.640 | 114.736.150.505 | 480.847.190.202 | 327.838.971.032 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 2 \text { ) }}$ | 10 |  | 97.367.873.640 | 114.736.150.505 | 480.847.190.202 | 327.838.971.032 |
| 4. Cost of goods sold | 11 | VI. 27 | 84.652.120.760 | 95.875.120.568 | 430.177.973.739 | 284.032.874.022 |
| 5. Gross profit (20=10-11) | 20 |  | 12.715.752.880 | 18.861.029.937 | 50.669.252.463 | 43.806.097.010 |
| 6. Financial incomes | 21 | VI. 26 | 2.198.152.100 | 504.900.093 | 3.654.204.244 | 1.243.867.143 |
| 7. Financial expenses | 22 | VI. 28 | 2.921.052.137 | 3.216.369.864 | 8.731.358.792 | 7.760.413.603 |
| - Include: Interest expense | 23 |  | 2.921.052.137 | 3.216.369.864 | 8.567.937.656 | 7.760.413.603 |
| 8. Selling expenses | 24 |  |  |  |  |  |
| 9. General \& administrative expenses | 25 |  | 7.746.006.368 | 6.549.951.648 | 20.095.006.658 | 15.925.732.851 |
| 10. Net operating profit ( $\mathbf{3 0}=\mathbf{2 0}+\mathbf{( 2 1 - 2 2 )} \mathbf{- ( 2 4 + 2}$. | 30 |  | 4.246.846.475 | 9.599.608.518 | 25.497.091.257 | 21.363.817.699 |
| 11. Other incomes | 31 |  | 149.057.436 | 31.946 | 2.919.337.971 | 826.843.593 |
| 12. Other expenses | 32 |  |  | 280 |  | 11.041.434 |
| 13. Other profit (40=31-32) | 40 |  | 149.057.436 | 31.666 | 2.919.337.971 | 815.802.159 |
| 14. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 4.395.903.911 | 9.599.640.184 | 28.416.429.228 | 22.179.619.858 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 992.968.774 |  | 4.440.634.426 |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 3.402.935.137 | 9.599.640.184 | 23.975.794.802 | 22.179.619.858 |
| 18. EPS (*) | 70 |  |  |  | 2.694 | 2.492 |

## CASH FLOW STATEMENT

## Quarter 4/ 2009 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 544.858.226.159 | 327.269.204.318 |
| 2. Cash paid for supplier | 02 |  | (354.208.833.364) | (238.269.760.858) |
| 3. Cash paid for employee | 03 |  | (122.193.068.231) | (79.876.824.784) |
| 4. Cash paid for interest | 04 |  | (7.895.427.656) | (5.151.403.027) |
| 5. Cash paid for corporate income tax | 05 |  |  |  |
| 6. Other receivables | 06 |  | 4.892.869.777 | 4.750.695.006 |
| 7. Other payables | 07 |  | (4.005.111.421) | (29.677.258.282) |
| Net cash provided by (used in) operating activities | 20 |  | 61.448.655.264 | (20.955.347.627) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (94.236.405.551) | (18.765.180.674) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  | 2.919.129.382 | 495.750 .000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  | 47.000.000.000 |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  | (47.000.000.000) |
| 5. Cash paid for joining capital in other companies | 25 |  |  | (18.850.000.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 9.000.000.000 | 100.000.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 3.654.204.244 | 1.243.867.143 |
| Net cash used in investing activities | 30 |  | (78.663.071.925) | (35.775.563.531) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | (2.023.313.414) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 352.662.913.177 | 175.330.205.572 |
| 4. Cash paid to principal debt | 34 |  | (260.002.481.462) | (121.475.303.826) |
| 5. Cash paid to financial lease debt | 35 |  | (273.836.064) | (408.558.602) |
| 6. Dividend, profit paid for owners | 36 |  | (11.335.296.800) | (11.402.378.200) |
| Net cash (used in) provided by financing activities | 40 |  | 81.051.298.851 | 40.020.651.530 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 63.836.882.190 | (16.710.259.628) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 8.621.485.974 | 25.429.655.178 |
| Influence of foreign exchange fluctuation | 61 |  | 108.553.519 | (97.909.576) |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 72.566.921.683 | 8.621.485.974 |

